



Course title: Real estate management – case study

ECTS credit allocation (and other scores): 3

Semester: spring

Level of study: ISCED-7 - second-cycle programmes (EQF-7)

Branch of science: Social sciences

Language: English

Number of hours per semester: 30 hours of lectures / 30 hours of classes

Course coordinator/ Department and e-mail: dr inż. Marta Gross / Department of Land Management and Geographic Information Systems, e-mail: marta.gross@uwm.edu.pl

Type of classes: classes and lectures

Substantive content

CLASSES: Performing case studies for selected issues in the field of real estate management: real estate contracts in property trading (discussion of their content, manner and form of concluding the contract, fees related to real estate), real estate development, real estate fees, restrictions of real estate use concerning legal acts, ordinances and real estate localisation; easements (land, personal and transmission), real estate as a source of the municipalities' revenues, real estate selling in tender and non-tender procedures, regulation of legal status of real estate, real estate enforcement.

LECTURES: Real estate management in the procedural approach (chosen procedures of real estate management – case studies). The regulation of legal status of real estate. Financing real estate development. Transformations in real estate resources. Effectiveness of real estate management processes (definition, types, economic and social effectiveness, good governance principles, concept of 3e's and 6e's, TOWS/ SWOT analysis, stages of the decision-making process and its effectiveness in implementing real estate management procedures, good practices in different countries – case studies). Real estate resource use plans – their content and chosen examples of plans – case studies.

Learning purpose: Acquaintance with advanced real estate management processes in various economic, legal and market conditions.

On completion of the study programme the graduate will gain:

Knowledge: Has extended knowledge of real estate management processes in special cases

Skills: Is able to use advanced technical and non-technical tools to solve advanced problems related to real estate management

Social Competencies: Is able to properly prioritize the implementation of the task specified by himself or others.

Basic literature: 1) Bieniek G., Rudnicki S., Nieruchomości. Problematyka prawna., wyd. LexisNexis, 2013 ; 2) Baran B. (red.),MERITUM Nieruchomości. Zagadnienia prawne i zarząd, wyd. Wolters Kluwer SA, 2014, 3) Gross M., Żróbek R., Good governance in some public real estate management systems, Land Use Policy,Volume 49, 2015, Pages 352-364, ISSN 0264-8377, <https://doi.org/10.1016/j.landusepol.2015.08.017>, 4) Gross, M. & Lin, C. (2020). Comparison of real estate management system in China and Poland. Real Estate Management and Valuation, 28(1), 13-27, 5) Gross M. and Wolny A., "The Analysis of Resource Use Plans Based on Selected Municipalities – Towards the Realisation of Good Governance Concept," 2017 Baltic Geodetic Congress (BGC Geomatics), 2017, pp. 356-363, doi: 10.1109/BGC.Geomatics.2017.68, 6) Gross M., Żróbek R., Some problems of the management of state and public sector land, 3S Web Conf., Volume 171, 2020, The 9th International Scientific-Technical Conference on



Environmental Engineering, Photogrammetry, Geoinformatics – Modern Technologies and Development Perspectives (EEPG Tech 2019), DOI: <https://doi.org/10.1051/e3sconf/202017102003>

Supplementary literature: 1) Gonet W., Reprezentacja stron umów w obrocie nieruchomościami., wyd. LexisNexis, 2014 ; 2) Bieniek G., Pietrkowski H., Reprezentacja Skarbu Państwa i jednostek samorządu terytorialnego., wyd. LexisNexis, 2013, 3) https://n-lex.europa.eu/n-lex/legis_pl/prawo_form

The allocated number of ECTS points consists of:

Contact hours with an academic teacher: 63 hours

Student's independent work: 12 hours